Third Semester B.B.A. Degree Examination, August/September 2021

(CBCS – Freshers and Repeaters)

Business Administration

Paper 3.2 - SOFT SKILLS FOR BUSINESS

Time: 3 Hours

[Max. Marks: 70

Instructions to Candidates: Answer should be written in English only.

SECTION - A SECURIOR - A SECURIOR SECUR

Answer any FIVE sub-questions, each question carries 2 marks: $(5 \times 2 = 10)$

- 1. (a) What is communication?
 - (b) Define placement interview.
 - (c) Give the meaning of quotation.
 - (d) State the meaning of body language.
 - (e) Mention any two principles of communication.
 - (f) What do you mean by public speaking?
 - (g) State the meaning of Agenda.

SECTION - B

Answer any **THREE** questions. Each question carries **6** marks:

 $(3\times 6=18)$

- 2. Briefly explain the objectives of communication.
- 3. Bring out the importance of group discussion.
- 4. Discuss the important barriers to communication.
- 5. Explain the advantages of E-meeting.
- 6. Briefly explain the process of career planning.

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SECTION - C

Answer any **THREE** questions. Each question carries **14** marks : $(3 \times 14 = 42)$

- 7. Briefly explain the important principles of effective communication.
- 8. Discuss the different types of business letters.
- 9. Briefly explain the different types of interview.
- 10. Draft a resume seeking a post of Accountant in Reliance Industries, New Delhi.
- 11. Write a note on body language, circulars and E-meetings.

(b) Define placement interview.

(c) Give the meaning of quotation.

(d) State the meaning of body language.

(e) Mention any two principles of communication.

(f) What do you mean by public speaking?

(g) State the meaning of Agenda.

SECTION - B

Answer any THREE questions. Each question carries 6 marks: (3 × 6 = 18)

Briefly explain the objectives of communication.

Bring out the importance of group discussion.

Discuss the important barriers to communication.

Explain the advantages of E-meeting.