

## VI Semester B.B.A. Examination, September/October 2022 (CBCS) (F+R) (2016 – 17 Onwards) BUSINESS ADMINISTRATION

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Time: 3 Hours

Max. Marks: 70

Instruction: Answer should be written in English only.

## SECTION - A

- Answer any 5 sub-questions. Each correct answer carries 2 marks. (5×2=10)
  - a) What is P2P model?
  - b) What do you mean by data encryption?
  - c) What is cyber law?
  - d) Give the meaning of Intellectual property.
  - e) What is web auctions?
  - f) What is digital cash?
  - g) What is affiliate marketing?

## SECTION - B

Answer any 3 questions. Each correct answer carries 6 marks.

 $(3 \times 6 = 18)$ 

- 2. What are the advantages of E-commerce?
- 3. Briefly explain the emerging trends in E-Business.
- 4. What is Cryptography? Explain in detail the cryptography methods.
- 5. Compare and contrast B2B with B2C.
- 6. What are firewalls? Explain different types of Firewalls.



## SECTION - C SECTION - C

Answer any 3 questions. Each correct answer carries 14 marks.

 $(3 \times 14 = 42)$ 

- 7. What is Electronic payment system? Explain the different types of electronic payment system.
- 8. What are smart cards? What are its advantages?
- 9. Explain the penalties and adjudication under I.T. Act, 2000.
- 10. What is CRM ? Explain the process and importance of CRM in brief.
- 11. Write a short notes on the following:
  - i) Virtual communities
  - ii) Mobile marketing
  - iii) B2B
  - iv) Web portal.



Briefly explain the emerging trends in E-Business.

4. What is Cryptography ? Explain in detail the cryptography method

Compare and contrast B2B with B2C.

6. What are firewalls? Explain different types of Firewalls